



**A LIFE IS NOT
IMPORTANT
EXCEPT IN
THE IMPACT
IT HAS ON
OTHER LIVES.**

- JACKIE ROBINSON

**2016 Annual Report
YMCA OF GREATER WAUKESHA COUNTY**



**FOR YOUTH DEVELOPMENT®
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY**

At the YMCA of Greater Waukesha County,
we **impact** our community.

We believe that we can strengthen our community and
create lasting personal and social change
when we all work together
to invest in our kids, our health, and our neighbors.

That's why we focus our work to create **impact** in three areas:

YOUTH DEVELOPMENT

Nurturing the potential of every child and teen

HEALTHY LIVING

Improving the community's health and well-being

SOCIAL RESPONSIBILITY

Giving back and providing support to our neighbors



THE POWER OF WE

Each year, we gather together to celebrate the impact of the YMCA of Greater Waukesha County. Our Annual Meeting is called **Better Together** for good reason. Our outcomes are made possible thanks to the dedicated support of our donors, volunteers, staff, members, and community partners.

We believe that it is our responsibility together to provide a welcoming network of support to those who need us most throughout the broad and diverse region we serve. Since our local founding in 1894, our Y has been helping people from all walks of life achieve more in all areas of life: spirit, mind, and body.



At the Y, we're more than a place.

We're a cause. This Annual Report is

truly an **Impact Report** as it shares data to measure our success, stories of people who inspire us, and demonstrates Y initiatives that connect the communities we serve to our cause. Our Christian mission and our shared commitment to Youth Development, Healthy Living, and Social Responsibility call us to be a leading organization in our community. The ways we lead our cause have changed over the years, but our commitment to nurturing the potential of children and teens, improving health and well-being, and providing opportunities to all is as strong and as needed as ever. What was the advent of sports like basketball and volleyball 100 years ago is today's battle against obesity and chronic disease.

So to everyone who joined us in 2016, we extend our deepest thanks. Your investment in our children, our health, and our communities make more possible every day. Thank you for helping to create **a better us.**

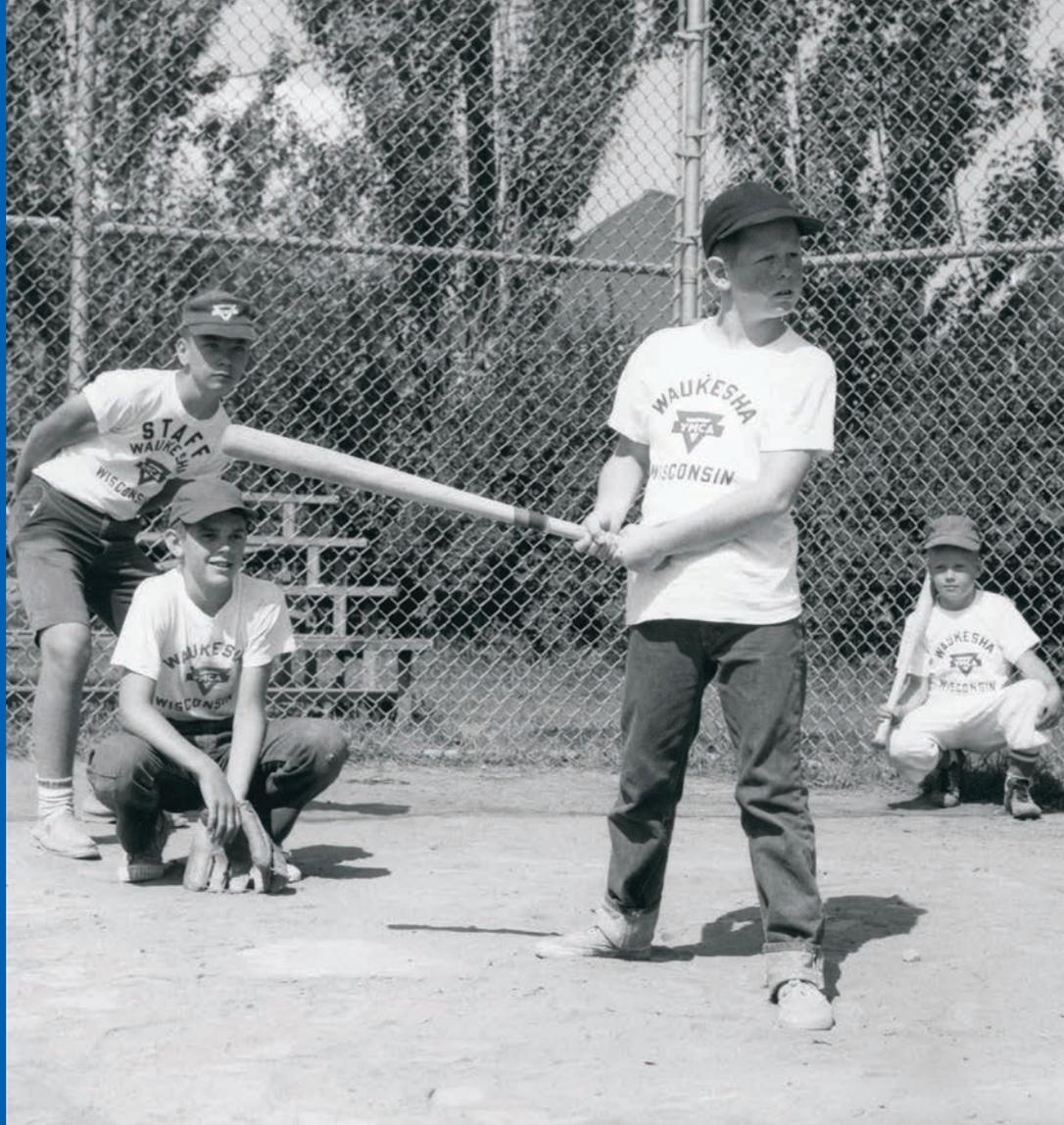
Thank you for your continued support and enjoy this Annual Report's snapshot of our Y story.

Stan Riffle
Chief Volunteer Officer

Chris Becker
Chief Executive Officer

PAST PRESIDENT'S AWARD RECIPIENTS

2016	Cheryl Berg
2015	Stan Riffle
2014	Bob Lombardi
2013	Lorraine McAdams
2012	Doug Hastad
2011	Tim Colombe
2010	Rick Frowein
2009	Roger Pascavis
2008	David Schmidt
2007	Ken Riesch
2006	Monte McCormick
2005	Donald Fundingsland
2004	Larry Soukup
2003	David Bahl, Sr.
2002	Martin Frank
2001	Tom Czarnecki
2000	Terry Inman
1999	John Nevins
1998	Tom Dalum
1997	Don Taylor
1996	Agustin Ramirez
1995	Carl Taylor
1994	Mike Hansen
1993	Geraldson Family
1992	Warner Kerr
1991	Anthony Bryant



SPIRIT OF SERVICE AWARD RECIPIENT

The Spirit of Service Award, formally known as the President's Award, was established by the Board of Directors to honor individuals who have significantly impacted the YMCA, exemplify the Y mission, and provide outstanding leadership throughout the community. In the history of any successful organization, select individuals rise to positively create change so that organizations can rise to new levels of service. This year's recipient, Ron Deabler, not only benefited from the Y while growing up in Waukesha, he has given his time, talent, and treasure to ensure there is a strong Y presence in the greater Waukesha County area for years to come.

Ron grew up in Waukesha and spent time as a boy at the YMCA on Broadway, including playing bumper pool, lifting weights, and going to the "Attic." Ron attended Waukesha South High School, UW-Madison, and UW-Milwaukee becoming a successful CPA. In 1991, he struck out on his own starting several staffing companies that today encompass eight offices around the state of Wisconsin. Ron owns and manages all aspects of these businesses to this day.

Ron has been on the YMCA Board in Waukesha since 1996, serving on many committees such as finance, golf outing, auditing, and fundraising. Ron was involved in successfully developing financial models for the Mukwonago YMCA. He was part of the leadership committee that helped form the new Y that opened in 2012. Ron was board chair of Waukesha from 2010 to 2014 and led the Y at a significant point in its history of growth and success. He currently serves on the Y Foundation Board. Ron's commitment to Y service, his expert guidance, and his community passion have made his leadership an integral part of our Y's history and story.

Ron has two children, Madeline and Max, who are both currently in college. Ron lives in Oconomowoc where he spends his summers on the lake. He also enjoys spending time at his home in Amelia Island, Florida, playing golf, downhill skiing, and traveling the world.

Thank You, Ron!

FINANCIAL STATEMENTS

CONDENSED STATEMENT OF FINANCIAL POSITION

As of December 31, 2016

ASSETS

Cash and equivalents	\$1,311,431
Certificates of deposit	246,865
Other assets	27,056
Accounts receivable, net	229,138
Pledges receivable, net	160,727
Property and equipment, net	39,148,332
Total assets	\$41,123,549

LIABILITIES AND NET ASSETS

Payables and accrued expenses	\$951,173
Deferred revenue	519,181
Capital lease obligations	1,082,186
Notes payable	4,377,755
Total liabilities	6,930,295
Total net assets	34,193,254
Total liabilities and net assets	\$41,123,549

CONDENSED STATEMENT OF ACTIVITIES

For the year ended December 31, 2016

OPERATING REVENUE

Public support		
Contributions and special events	\$724,222	4.6%
United Way	110,661	0.7%
Membership revenue	8,437,571	53.3%
Program revenue	6,380,604	40.3%
Other	173,429	1.1%
Total operating revenue	\$15,826,487	100.0%

OPERATING EXPENSE

Youth development	\$8,357,448	57.0%
Healthy living	4,713,281	32.2%
Social responsibility	70,229	0.5%
Management and general	1,082,730	7.4%
Fundraising	422,177	2.9%
Loss on sale of equipment	6,591	0.0%
Total operating expenses	\$14,652,456	100.0%

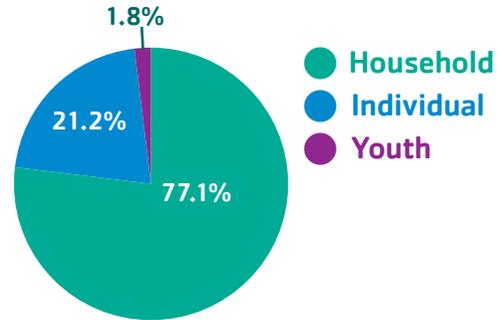
CHANGE IN NET ASSETS **\$1,174,031**

MEMBERSHIP & PROGRAM REVENUE

For the year ended December 31, 2016

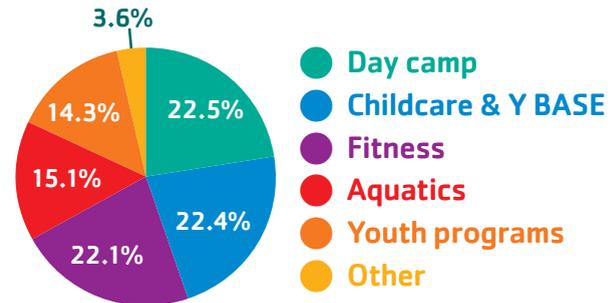
MEMBERSHIP REVENUE

Household	\$6,649,071	77.1%
Individual	1,825,340	21.2%
Youth	151,928	1.8%
Gross membership revenue	8,626,339	100.0%
Financial assistance	(188,768)	-2.2%
Net membership revenue	\$8,437,571	97.8%



PROGRAM REVENUE

Day camp	\$1,447,108	22.5%
Childcare and Y BASE	1,441,013	22.4%
Fitness	1,426,687	22.1%
Aquatics	974,755	15.1%
Youth programs	923,278	14.3%
Other	230,784	3.6%
Gross program revenue	6,443,625	100.0%
Financial assistance	(63,021)	-0.7%
Net program revenue	\$6,380,604	99.3%



MAKING A POSITIVE IMPACT IN OUR COMMUNITY: FAMILY FIRST INITIATIVES

In fall of 2016, the YMCA of Greater Waukesha County focused our efforts on engaging families through three main programs that were launched at all five Y locations. These initiatives reinforce and re-emphasize the Y's commitment to put families first.

Y CLUB

This free, drop-in program for 8-12 year olds is available twice a week. Each day offers fun and interactive activities that vary with each visit and are led by our dynamic staff. These activities include a mix of fitness, games, outside challenges, STEM activities, and more.

“Our family really loves Friday Family Nights. We have four young children that eagerly await the special activities. Some of their favorites are the bounce house, obstacle course, coloring, arts & crafts, food class, and movie nights. The scavenger hunt night was also amazing!

“The Y staff go the extra mile to engage the children to ensure they have a fun time. One movie night they made little cars out of cardboard boxes for the children to sit in and eat their popcorn.”

– The Booth Family, Southwest YMCA Members

FAMILY FITNESS CLASSES

Each of our five locations offers two Family Fitness classes each week. Geared toward kids over the age of five (or six for some classes) and their parents, these group exercise classes give families a way to spend time together while getting in a workout. Many of these classes are preceded or followed by an adults-only fitness class which is more time for moms and dads to get in a great workout, both with kids and alone.

FRIDAY FAMILY NIGHTS

We offer Family Nights at all of our locations at least every other Friday night. Whether it's games in the gym, a movie outside, or a special guest, we hope families enjoy quality time together at the Y and meet other families!

"I love that it is for the whole family. Sometimes we do relay races and others we have stations, but you always get to play a game afterwards."

– Lea Pastorello, age 10
Southwest YMCA Member
on Family Boot Camp






LIVESTRONG



MAKING A POSITIVE IMPACT IN OUR COMMUNITY: LIVESTRONG® AT THE YMCA

The Y and the LIVESTRONG® Foundation have joined together to create LIVESTRONG at the YMCA, a researched-based program designed to help adult cancer survivors reclaim their health and begin their journey toward recovery. LIVESTRONG at the YMCA is a physical activity and well-being program designed to help adult cancer survivors reclaim their total health. The free, 12-week program meets twice per week for 75 minutes. All the participants work with Y staff trained in supportive cancer care to safely achieve their goals such as building muscle mass and strength, increasing flexibility and endurance, and improving confidence and self-esteem.

In 2016, LIVESTRONG at the YMCA launched at both Southwest and Tri County Ys. By focusing on the whole person and not the disease, this program is helping people move beyond cancer in spirit, mind, and body. Just as important, LIVESTRONG at the YMCA encourages a warm spirit of community – a safe, comfortable place for participants to build companionship with others affected by cancer and share stories and inspiration. In the first year it was offered through YMCA of Greater Waukesha County, 39 members graduated from the program. Due to this success and the support of generous donors, plans are in motion to expand the program to other locations to reach more members in this community.

“I knew that my future health and long-term survival depended on getting physically stronger. I needed to do this program to reclaim my life. From the first interview, I was welcome by people who seemed to genuinely care about my success. Getting to know my group members was an on-going inspiration and I found myself in awe of their courage and determination. I know from finishing the program that I feel a sense of belonging at the Y. I’ve come to see the overall culture of the Y mirrors what I feel in LIVESTRONG: the Y exists in order to help all of us become our best selves.”

- Donna, LIVESTRONG at the YMCA participant



MAKING A POSITIVE IMPACT IN OUR COMMUNITY: FITNESS & HEALTHY LIVING FOR THE AGES

The YMCA of Greater Waukesha County provides healthy living programs because wellness in spirit, mind, and body strengthens our very being and enhances our interactions with others. We encourage healthy living for everyone at any age.

GROUP EXERCISE

The Y is always bringing new and diverse group exercise programs to our members. Whether people are returning to exercise after time off or looking for ways to enhance their training, the Y offers a myriad of fitness opportunities led by well-trained, energetic instructors. Advanced Circuit, Cardio Barre, Boomer Boot Camp, and Water Tai Chi joined our group exercise line up in 2016.

SPECIFIC HEALTH ISSUES

The Y offers a broad range of research-based programs that target specific health issues. In addition to LIVESTRONG® at the YMCA, the Diabetes Prevention Program helps participants reduce the risk of developing Type 2 diabetes, and the Parkinson's Exercise Program offers exercises that help participants improve balance, posture, and gait.

SILVERSNEAKERS® AND SILVER&FIT®

We continue our commitment to active older adults through our affiliation with SilverSneakers and in 2016 welcomed Silver&Fit as a new partner. More than 4,500 Medicare advantage eligible individuals utilize our Ys for their fitness and exercise needs each month.

“Walking through the door of the Y saved my life! Who knew that working out could be so much fun! Without the Y, I never would have known that my passion included weights and becoming the best I can be. I was excited by the things they offered for my daughters, the biggest being a child watch area for my youngest daughter while I completed my workouts. The most rewarding thing I gained from my experience is that I can help others with their weight loss journey, even just by inspiration.”



- Katy Murphy, Tri County YMCA Member on her weight loss



MOBILE FITNESS APP

We launched a new mobile app for our members, making it convenient to find group exercise schedules, participate in fitness challenges, and track workouts.

MAKING A POSITIVE IMPACT IN OUR COMMUNITY: SAFETY AROUND WATER

Through the support of a very generous donor, the YMCA is able to provide YMCA of USA's Safety Around Water Program (or SAW) to more than 400 second graders at the Mukwonago community and more 350 second graders in the in the Menomonee Falls community. This life-changing program teaches children about the dangers of water, as well as boating and personal safety. YMCA staff go to each elementary school nine times to teach the curriculum on land and conclude with a field trip to the YMCA to demonstrate water safety skills and have fun!

The goal of the SAW Program is to prevent drownings. Children between the ages of 8-9 are most susceptible to water accidents and are statistically the leading victims of drowning-related deaths in the United States. This crucial program at the Y works to reach as many second graders as possible.

Some of the water safety principles that are taught to second graders are:

- Throw, Don't Go!
- Only swim with an adult or lifeguard present
- How to safely use personal flotation devices
- Reaching assists for a struggling swimmer
- Never swim alone
- Always wear a life jacket when boating
- How to recognize a lifeguard

“The YMCA’s Safety Around Water Program is a great opportunity for the community to go into the schools and teach water safety to our second graders. The children get first hand experience of learning how to put on a life jacket correctly, helping rescue someone using a reaching assist, boat, beach and pool safety, and much more. With so many rivers, lakes, backyard pools, and water parks around Mukwonago, it is important to promote safe behavior around water and making good choices when water is near. ”

– Mickey Neumann, PE Teacher at Section Elementary School in Mukwonago





“The Y program at Whittier allows kids to interact with responsible, caring adults who model good behavior. Parents do not have to worry about their child’s safety after school because they know that the Y will keep their child safe and happy.”

– Cynthia Gannon,
Principal at Whittier
Elementary



MAKING A POSITIVE IMPACT IN OUR COMMUNITY: SCHOOL AGE & Y BASE

In an effort to strengthen community, YMCA Before and After School Engagement (Y BASE) continues to expand in collaboration between the Y and several local school districts.

From the beginning, Y BASE staff have provided a quality, safe, and nurturing environment to hundreds of school-aged children in the Y BASE program. Our program philosophy is to foster each child's cognitive, social-emotional, and physical development through opportunities and experiences which focus on achievement, relationships, and belonging. Some of the program goals for Y BASE include: providing an opportunity to exert leadership skills, developing new skills and interests, learning an appreciation of others through the Y's core values of caring, honesty, respect, and responsibility, developing an appreciation of self-worth, and providing a safe, fun place for all children to thrive.

Centering the program around nine research-based core components is how the Y BASE staff are able to provide high quality, meaningful care. Children are actively engaged on a daily basis and encouraged to participate in many choice-based activities.

In 2016, the Y added nine new school sites to the Y BASE program bringing the total number of schools served to 14. Additional after school care is also offered at the Waukesha Y through a similar program called Y TIME.

The ability for the Y and local school districts to have a strong relationship allows the Y to fully engage families not only in before and after school programming at the schools but in additional programming in our five branches. From family boot camp to youth nights and swimming lessons, our Y BASE students and their families are able to have all-encompassing offerings from morning to night.

-  In 2016, the West Suburban Y partnered with Elmbrook Schools to offer five Y BASE sites at their schools.
-  In 2016, the Southwest Y partnered with New Berlin School District to offer Y BASE at four of their schools.
-  A total of 763 children were enrolled in our Y BASE program in 2016.
-  Y TIME, located on-site at the Waukesha Y, buses students from four Waukesha School District schools to the Y for safe, fun after school programming.

YMCA OF GREATER WAUKESHA COUNTY

EIGHT LOCATIONS WORKING TO MAKE A POSITIVE IMPACT IN OUR COMMUNITY



MUKWONAGO



The Mukwonago Y is the newest YMCA in the state of Wisconsin, opening its doors on September 4, 2012. It runs the state's largest Family Mud Run every year in June. The event is ideal for families with children ages four and older and has grown every year since 2014. An addition was approved for this growing Y which will expand its current facility by 11,600 sq. ft. by Fall of 2017.



SOUTHWEST



The Southwest Y, located in Greenfield, serves Milwaukee's southwest neighborhoods. This Y is a dynamic and inclusive gathering place that fosters healthy lifestyles and positive relationships. We specialize in family activities, health & wellness for all ages, adaptive fitness (for individuals with physical limitations), senior programming, and youth development.



TRI COUNTY



The Tri County Y, located in Menomonee Falls, serves more than 60 Wisconsin communities. Tri County blends the community's prideful traditions with progressive approaches to family health and wellness. This Y has some of the largest Summer Day Camps, Aquatics, and SilverSneakers® programs in the area. The Y's continued investment in this community includes major renovation projects each year since 2015 as they continue to welcome future generations.





WAUKESHA

The Waukesha YMCA has served Waukesha and the surrounding area since 1894, a remarkable record of stability and service.

The Waukesha Y believes they have something special – a sense of community – and that everyone should have access to programs and services that help them learn and grow. This Y is proud to strengthen its impact through many community collaborations and unique program offerings.



CAMP DOUBLE EAGLE

Camp Double Eagle, located in beautiful Kettle Moraine State Forest, is the hub for outdoor adventure for children ages 7-12. Campers enjoy amenities such as an outdoor swimming pool, bath/shower facilities, a basketball court, a climbing wall, an archery range, craft lodge, and an open-air shelter. Campers hike to Paradise Springs to explore nature and take field trips to Ottawa Lake throughout the summer for water activities, fishing, and picnicking.

Y CHILDREN'S ACADEMY

The YMCA Children's Academy offers children early learning readiness experiences and a comprehensive child development program. Our state-licensed program provides high-quality education and day care for children ages 6 weeks to 6 years. The Y Academy's goal is to provide purposeful learning through play to develop language skills, critical thinking skills, creativity, and effective communication skills.



WEST SUBURBAN

The West Suburban YMCA, located in Wauwatosa, primarily serves the Brookfield, Elm Grove, and Wauwatosa communities. Generations of families

have grown with the West Suburban Y, making it the largest Y in the Greater Waukesha County Association. Rich in family programming and strong in youth development, this Y is a very diverse place where you will find many active older adults, a flourishing youth and teen population, and health and wellness options for all.



CARROLL UNIVERSITY YMCA

This 5,500 square foot facility is open 24 hours a day, seven days a week, with specially-priced memberships available for YMCA of Greater Waukesha County members and Carroll University faculty, staff, students, graduates, trustees, and retirees. This facility includes a private group exercise studio, cardio equipment, weight machines, a dumbbell area, functional training space, and TRX® Suspension Training equipment.



There is no one stat that encompasses our **impact** across the community in supporting **youth development**, encouraging **healthy living**, and promoting **social responsibility**, but we're pretty proud of the numbers we put up in 2016.



65,000
Y Members &
Program Participants



5,000
Active Seniors Joined
in Y Programming



7,290
Individuals Took
Swim Lessons



39
Graduates of
LIVESTRONG®
at the YMCA



\$251,789
In Financial Assistance
for Families & Individuals



13,371
Kids Participated in
Y Programs



1,802
Kids Went to
Day Camp



763
Kids in Y Before &
After School Care



3,345
Kids Joined
Y Sports Programs



1,946
Families & Individuals
Received
Financial Assistance



3,478
Total Volunteer
Hours Served



614
Total Y Volunteers



1,245
Part-Time
Staff Members



77
Full-Time
Staff Members





YMCA OF GREATER WAUKESHA COUNTY DEPTH CHART

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Membership &
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GUNNA MIDDLETON
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MUKWONAGO

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ALL-STAR DONORS

We express our gratitude to the individuals, corporations, organizations, and foundations that are instrumental to our success in helping to ensure the Y is available for all.

\$1,000+ DONORS

5 Star BP
Airgas
Assurant Health
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West Bend Foundation
Wisconsin Vision

\$10,000+ DONORS

Meijer
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National Insurance Services
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Family Foundation Trust





THE MISSION of the YMCA of Greater Waukesha County is to put Christian Principles into practice through programs that build healthy spirit, mind, and body for all.