

the

YMCA OF GREATER WAUKESHA COUNTY

FOR ALL



The YMCA of Greater Waukesha County has served the region for over 125 years. Inspiring a love for learning in our youth, transforming the health and wellness of individuals, developing quality programs that create memories of a lifetime for families -- is how the Y builds stronger communities. Our work is driven by our mission, guided by Christian principles, with a commitment to strengthen the spirit, mind, and body of all people.

We are thankful for the collective impact of our board, donors, staff, and members which allows us to be a vital part of the diverse communities we serve. We work together to solve community needs and the complex challenges of today. The Y connects with people of all backgrounds to break down barriers and open doors.

During the past year, we devoted much time and energy to developing our 2020–2024 Strategic Plan -- Growing with our Community. This year-long venture was an intense effort by Y leaders that will guide our work in the years ahead.

Our goals include:

- Well-Being for All
- Empowered to Serve
- Maximize Impact
- Community Benefit

We look forward to sharing the impact of this collective work with you over the next few years. Together, we will continue to lead the way to brighter futures. Thank you for your continued support.

Where there's a Y, there's a way.

RICK ANDRITSCH CHI Chief Volunteer Officer Chi

CHRIS BECKER
Chief Executive Officer



LEADING THE WAY

ASSOCIATION EXECUTIVE TEAM

CHRIS BECKER | CHIEF EXECUTIVE OFFICER

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Ryan Buck **EXECUTIVE DIRECTOR**

Linda Dalev CHIEF FINANCIAL OFFICER Katy Groh

EXECUTIVE DIRECTOR

Carley Hoelzel **OPERATIONS DIRECTOR**

Sarah Hynek DIRECTOR OF BUSINESS OPERATIONS

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DIRECTOR OF HUMAN RESOURCES

Geoff Mertens VICE PRESIDENT OF OPERATIONS

Aaron Miller **EXECUTIVE DIRECTOR**

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Emily Salas

MARKETING DIRECTOR

Laurie Schlitt **EXECUTIVE DIRECTOR**

Kristen Stoll

FINANCIAL DEVELOPMENT DIRECTOR

Kathy Westpfahl **EXECUTIVE DIRECTOR**

EVERBODY IS SOMEBODY

BRANCH IMPACT AWARD

The Branch Impact Award is given to leaders from each branch who have gone above and beyond their responsibilities to support the goals of the YMCA of Greater Waukesha County. They exemplify the character values of honesty, respect, caring, and responsibility in all areas of their work. Each person has positively impacted their co-workers, members, and participants, and significantly impacted the Y. We are proud to acknowledge their contributions and showcase those who are truly living our cause.

Carol Spaeth-Bauer MUKWONAGO

Kristy Richards **NFW BFRIIN**

Jarvis Dingle SOUTHWEST

Joanne Holmes TRI COUNTY

Laura Nagel WAUKFSHA

Lew Hill WEST SUBURBAN

SPIRIT OF SERVICE AWARD

In every successful organization you will find individuals who create positive change and inspire growth. At the YMCA, these key players are instrumental in helping us rise to new levels of service and commitment. The Board of Directors established the Spirit of Service Award to honor those who significantly impact our organization, exemplify our mission, and provide outstanding leadership for all.

PREVIOUS AWARD RECIPIENTS

2020 2019	Rick Swan Rick Kalscheuer	2010 2009	Rick Frowein Roger Pascavis	2000 1999	Terry Inman John Nevins
2018	Jim Wagner	2008	David Schmidt	1998	Tom Dalum
2017	Ron Deabler	2007	Ken Riesch	1997	Don Taylor
2016	Cheryl Berg	2006	Monte McCormick	1996	Agustin Ramirez
2015	Stan Riffle	2005	Donald Fundingsland	1995	Carl Taylor
2014	Bob Lombardi	2004	Larry Soukup	1994	Mike Hansen
2013	Lorraine McAdams	2003	David Bahl, Sr.	1993	Geraldson Family
2012	Doug Hastad	2002	Martin Frank	1992	Warner Kerr
2011	Tim Colombe	2001	Tom Czarnecki	1991	Anthony Bryant

RICK ANDRITSCH

Our 2020 recipient, Rick Andritsch, was first drawn to the Y because of his love of basketball. After he experienced the benefits of belonging to the West Suburban YMCA and getting his family involved with the YMCA at Pabst Farms, Rick decided he wanted to give back.

Rick joined the Waukesha YMCA Board in 2003 and soon became the chair of the building and grounds committee. It was a natural fit for Rick. As a partner and Vice President for VJS Construction Services, he used his talents, experience, and connections to create facility maintenance, development, and project planning that accelerated the growth of the Y. Rick also provided expertise and leadership during the planning of the Mukwonago YMCA and keen insight in the 2014 acquisition process, which greatly expanded our community reach and presence.

As the YMCA of Greater Waukesha County was formed, Rick became even more involved. He served as Board Vice-Chair and chaired the Board Governance and Development Committee. Rick is now concluding his two-year leadership role as Chief Volunteer Officer (CVO). As CVO, Rick's main goal was to develop a strategic plan that would chart the course for the YMCA of Greater Waukesha County. Our 2020-2024 Strategic Plan, Growing with our Community, was successfully completed with significant collective input and committee and board consensus. Rick has also done a tremendous job of navigating the Y through the pandemic and positioning our organization towards a strong recovery.

Rick and his wife Stacie, who is the current CVO for the Glacial Community YMCA, are the proud parents of Samantha and LuLu. Rick enjoys coaching and encouraging his daughters in their athletic involvement and is very proud of their accomplishments. In addition to supporting the Y, Rick is the current Board Chair of Rodgers Behavioral Health and is involved with the Waukesha Business Alliance, Brookfield Academy, and Village of Oconomowoc Lake.

Thank you, Rick, for your commitment to our community and your steadfast leadership of the Y. Your vision will have an everlasting impact on our organization!

FINANCIAL STATEMENTS

CONDENSED STATEMENT OF FINANCIAL POSITION

As of December 31, 2020

ASSETS	
Cash and equivalents	\$ 1,236,336
Certificates of deposit	214,991
Other assets	36,941
Accounts receivable, net	60,975
Pledges receivable, net	10,939
Property and equipment, net	41,938,613
Total assets	\$ 43,498,795

LIABILITIES AND NET ASSETS		
Payables and accrued expenses	\$	485,683
Deferred revenue		559,667
Refundable Advance*		1,825,000
Capital lease obligations		156,688
Notes payable		5,614,663
Total liabilities	\$	8,641,701
Total net assets		34,857,094
Total liabilities and net assets	\$ 4	13,498,795

CONDENSED STATEMENT OF ACTIVITIES

For the year ended December 31, 2020

Fundraising

Total operating expenses

CHANGE IN NET ASSETS

OPERATING REVENUE			
Public support			
Contributions and special events	\$	428,428	3.34%
United Way		30,228	0.24%
Membership revenue		7,070,576	55.11%
Program revenue		4,987,246	38.87%
Other		312,788	2.44%
Total operating revenue	\$12	,829,266	100%
Total operating revenue OPERATING EXPENSE	\$12	,829,266	100%
. 3		8,477,858	100% 54.77%
OPERATING EXPENSE	\$		
OPERATING EXPENSE Youth development	\$	8,477,858	54.77%

250,311

\$ 15,479,071

\$ (2,649,805)

1.62%

100%

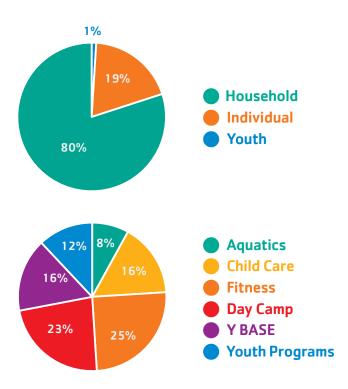
^{*}Refundable Advance: \$1,825,000 are proceeds received through the Paycheck Protection Plan (PPP Loan). The YMCA of Greater Waukesha County has applied for forgiveness through the U.S. Small Business Administration.

MEMBERSHIP & PROGRAM REVENUE

For the year ended December 31, 2020

MEMBERSHIP REVENUE				
Household	\$	5,806,194	79.94%	
Individual		1,347,327	18.55%	
Youth		109,248	1.50%	
Gross membership revenue	\$	7,262,769	100%	
Financial assistance		(192,193)	-2.65%	
Net membership revenue	\$	7,070,576	97.35%	

Net membership revenue	Þ	7,070,576	37.33%
PROGRAM REVENUE			
Fitness	\$	1,253,841	24.55%
Day Camp		1,191,117	23.33%
Y BASE		837,165	16.39%
Youth Programs		584,723	11.45%
Child Care		826,032	16.18%
Aquatics		413,699	8.10%
Gross program revenue	\$	5,106,577	100%
Financial assistance		(119,331)	-1.64%
Net program revenue	\$	4,987,246	98.36%





EMPOWERED TO SERVE

The Y will create an inclusive culture committed to serving through leadership. We believe our people are our greatest asset. More than facilities, equipment, programs, it's our people who make a difference in the lives we serve.



162 VOLUNTEERS

devoted time, energy, and heart to serving others as board members, campaigners, coaches, and program leaders



1,167 HOURS

spent strengthening our community by dedicated Y volunteers



1,272 STAFF

worked part-time and full-time to strengthen our cause and positively impact people in our community

MAXIMIZE IMPACT

The Y will increase our internal capacity and emphasize external collaborations for the betterment of all. We believe that community comes first and the Y, as it strives to make every community a better place to live, must continually evolve to fulfill our mission.



'H CARIN



12,192 SENIORS

maintained healthy lifestyles and built meaningful relationships through membership and programming



12 ORGANIZATIONS

supported by Y members, participants, and staff during our holiday essentials drives, food drives, and community caring projects



33 SCHOOLS

benefited from ongoing Y partnerships in Early Learning, Before & After School, and Summer Day Camp programming



COMMUNITY BENEFIT

The Y, a local non-profit, will make our community healthier, stronger, and safer by providing critical programs through philanthropic support. We are a cornerstone for social change, empowering individuals and families of all backgrounds and at all stages of life to learn, play, and thrive.





1,203 DONORS

ensured Y programs and services are available for all



\$224,684 PROVIDED

in financial assistance to families and individuals who need it most



197 INDIVIDUALS

participated in evidence-based Healthy Living programming, creating long-term behavior changes and healthier lifestyles

WHERE THERE'S A Y, THERE'S COMMUNITY

We express our gratitude for the individuals, corporations, organizations, and foundations that are instrumental to our success by helping to ensure the Y is available for all. The gift of access, wellness, and well-being is possible because of the generosity of the donors in our community.

\$20,000+

United Way of Greater Milwaukee & Waukesha County

\$10,000+

Craig Jorgensen David Jorgensen Pepsi Bottling Group William N. and Janice V. Godfrey Family Foundation

\$5,000+

Anonymous
Bailey Copeland
Fibreform Containers, Inc.
FIS Fitness Challenge
Byron Huebschen
L&A Crystal Services, LLC
National Insurance Services
Mary O'Brien
Wisconsin Vision

\$2,500+

The Andritsch Family
Anonymous
Kathy and Steve Baptie
Dillett Mechanical Service
Educators Credit Union
Suzanne Frank
Grainger
Tom Lamoureux Family
Terrance McAdams
Tom and Amy McAdams
Kelly and Rob Olejniczak

\$1,000+

Anonymous (2)

Chris and Nancy Becker Kerry Bell Robert and Cathy Brende Campbell Construction Patrick and Jean Canney Century 21 Affiliated Common Links Construction Linda and John Daley Matt Deininger Tom and Anne Deisinger Ellen Dizard Paul and Joan A. Ewig Patrick and Suzanne Falvey Family Bob and Joan Farrell Fork in the Road Friends of Ben The GE Foundation George Furey Greater Menomonee Falls Foundation James and Mary Green Byron Hawks Karin Hiller Darren and Jamie Horndasch JM Swan Construction Daniel and Merry Johnson Robert and Ginny Jovanovich Rick Kalscheuer Mary Lou and Don Kasner Jay and Betty Lauck Carol and Robert Lombardi Katherine Luck

Marsh and McLennan Agency Mike and Debra McCann In Memory of Emma Mertens Aaron and Kristin Miller Family Scott Morgano Scott Naze John and Anne Petrie Pieper Electric Jeff and Katie Rehm Jeff and Kristy Richards Ritz Holman Ann Sass Jeremy and Laurie Schlitt Jason and Amanda Schneider Family Jeff and Cheryl Sment The Sonnemann Family Shirley Stanke Supporting Families Together Assoc. Rick and Martha Swan Target Corporation Don Taylor James Tidey United Flooring, Inc. Francis Wagner Jim and Mariorie Wagner Kathy and Tom Westpfahl Katie and Kevin Wilke Family Wisconsin Coach Lines Sherri Wolfmever

Sandy and Paul Wysocki

The Family of Peter A. Zangerle

YMCA Staff Hourly Club Donors

Laurie Asbeck Kerry Bell Tara Blakesley **Bethany Brester** Donald Enger Karen Euer **Christopher Foley** Jenny Fremgen Maddie Guise Larry Hanson Susan Harrits Carley Hoelzel Joanne Holmes Cvndi Kilian Susan Leonard-Shneck Kris Lombardi Shannon McNeil Aaron Miller Jacque Mohar Brianna Reti Kristy Richards Barb Richmond Gus Robledo Laurie Schlitt Kim Sippl Melissa Sonnemann **Darlyn Summers** Kathy Westpfahl

Jake Wilson

Joni Whitehouse

ASSOCIATION BOARD OF DIRECTORS

Rick Andritsch

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Mark Mirsberger Scott Naze John Petrie Jeff Piette Griffin Prochnow Jeff Richards Jack Riesch Stan Riffle Samira Serfort Gary Sievewright Rick Swan Jim Wagner Sherri Wolfmeyer

BOARD OF MANAGERS

MUKWONAGO

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Jim Green
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Tom McAdams
Shawn McNulty
Robert Pilant
Samira Serfort
Jane Thompson

Fran Wagner

Mark Wildeman Sherri Wolfmeyer SOUTHWEST

Gary Sievewright

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Tom Deisinger
Tracey Esser
Emily Ho
Matt Krawczyk
Tiffany Mitchell-Detvan
Laurie O'Loughlin
Gerianne Prom
Matt Rios
Robert Shepard
Joanna Thompson
Jim Wagner

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Suzanne Falvey
Bill Hayden
Scott Heine
Lisa Mackey
Deb McCann
Pam Pedersen
Jeff Piette
Jeff Richards
Jason Schneider
Katie Wilke

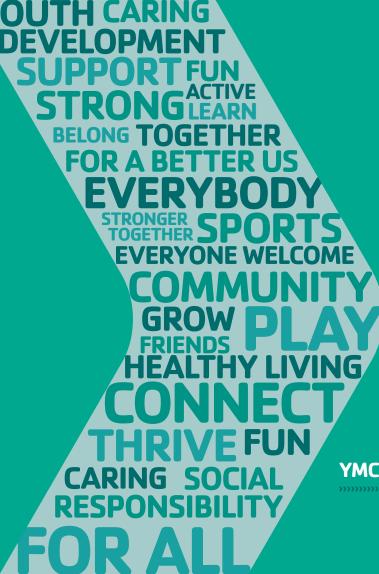
WAUKESHA Jack Riesch BOARD CHAIR

BOARD CHAIR Tim Black Lisa Brown Darren Clark Matt Deininger Tom Dieckelman Pam Flores Chadd Frank Jim Keal Tom Lamoureux Sherri Mitchell Scott Naze Matt Nitka Tim Norgal Jon Oaks **Brian Radloff** Marcia Rupp Mike Schulist

Gina Spang Sandy Wysocki WEST SUBURBAN Lew Hill

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Jerome Beamon
Fay Berry
Dominic Cavalco
Ellen Dizard
Scott Gierhahn
Pat Horne
Eric Koepp
John Petrie
Ryan McCumber



YMCA OF GREATER WAUKESHA COUNTY

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