

FOSTERING SUCCESS, FUELING GROWTH, FORGING THE FUTURE

2024 ANNUAL REPORT YMCA of Greater Waukesha County



Dear Friends.

For the YMCA of Greater Waukesha County, 2024 can best be described as a year of growth, success and future.

The operational growth are the results of a generous donor community, engaged members that believe in our mission, and expanded programs and school partnerships. All driven by a talented and dedicated staff team.

The successful board leadership led by the two year term of John Petrie as CVO, guided and supported the Y through sturdy goverance, solid financial position and connections in the community to strengthen the Y. The stability of a connected and committed board coupled with stalwart staff leadership has provided the Y with a powerful base to build off of.

Perhaps more than any other year in recent history, 2024 will go down as the year where YGWC has established its future plans. A new and exciting Strategic Plan "Strength In Community" will shape our intentional work for 2025–2029. Highlighted by 3 priorities: Be A Community Leader, Be A Destination For Families, and Be The Best Place To Work — will more deeply engage board and donors and will provide staff with the resources to better serve community

The highlight of 2024 is a significant and historic partnership between Waukesha County Technical College and the Y that will forever change the landscape of the greater community for generations to come. The joint venture will strengthen the connection with the WCTC community for educational and recreational opportunities. This central location, with convenient access, will also serve an expanded population base in Waukesha County providing essential membership, programs, and services for all.

With all the plans established in 2024, the year ahead promises to be important and fast paced to ensure the YMCA stays at the forefront of organizations that make a positive impact throughout greater Waukesha County. Thank you for all you do to make our Y a success now and in the years ahead.

John Petrie Chief Volunteer Officer **Chris Becker** Chief Executive Officer



LEADING WITH PURPOSE

Association Executive Team

Chris Becker

Chief Executive Officer

Geoff Mertens Chief Operations Officer

Laurie Schlitt Ryan Buck VP of Strategic Development Executive Director

Cathy O'Loughlin Association Director of Finance

Laura Jazwiecki Association Director of Human Resources

Sarah Hynek Association Director of **Business Operations**

Brittany Callies Executive Director Mukwonago

Southwest Mark Heckman **Executive Director**

Sam Seidel **Executive Director** Waukesha

Tri County

Katy Groh Executive Director West Suburban

Katrina Weinberg Association Director of Financial Development

Chelsea Kujawa **Association Director** of Healthy Living

Kristen Deal **Operations Director** New Berlin

Association Board of Directors

John Petrie

Chief Volunteer Officer

H. Stanley Riffle Chief Legal Officer / Past CVO

Darius Anderson

Rick Andritsch

Lisa Brown

Ron Clayton

Verne Cowles

Ellen Dizard

Brett Engelking

Jack Riesch Vice Chief Volunteer Officer /

Chair of Goverance Committee

Mark Mirsberger Treasurer /

Chair of Finance Committee

Scott Naze

Immediate Past CVO / Chair of Financial **Development Committee**

Jeff Piette Secretary

Scott Heine Griffin Prochnow Brian Radloff Darren Horndasch Jeff Richards Ron Jahnke **Rick Kalscheuer Jason Schneider** Ryan McCumber **Gary Sievewright**

Wesley McKenzie Rick Swan

Sherri Mitchell

COMMITMENT TO SERVE

Spirit of Service Award Honoring Gary Sievewright

In every successful organization you will find key individuals who create positive change and inspire growth. The Board of Director's established the Spirit of Service Award to honor those who significantly impact our organization, exemplify our mission, and provide outstanding leadership with the commitment to serve all.

The YMCA of Greater Waukesha County proudly recognizes Gary Sievewright, Managing Director for Raymond James & Associates, as this year's Spirit of Service Award recipient for his dedication, leadership, and passion for strengthening our mission.

With over 20 years of board service, Gary has contributed to numerous organizations, but his journey with the Southwest YMCA has been one of transformation. He joined the board in 2011, initially unaware of the Y's charitable mission. However, witnessing children finding a safe space to play basketball and learning life-saving swim skills changed his perspective. He saw firsthand how the Y builds a stronger community by ensuring everyone has access to impactful programs, regardless of financial circumstances.

Since 2011, Gary has been a dedicated leader on the Southwest YMCA Board, serving as Board Chair for multiple years and playing a key role in driving growth, fostering engagement, and ensuring strong, invested leadership. His role expanded to the Association Board of Directors, where he continues to champion the Y's mission, making a tangible impact on the community.

Beyond the Y, Gary's commitment to service includes the Hunger Task Force and St John's Northwestern Academy. For him, board leadership is about giving back, mentoring others, and inspiring the next generation.

A strong YMCA creates a stronger community, and through Gary's leadership, he has strengthened not just the Southwest Y, but the entire YMCA of Greater Waukesha County.





INVESTING IN VALUES

Financial Statements

Condensed Statement of Financial Position

As of December 31, 2024

ASSETS

Cash and Equivalents	\$ 1,661,960
Certificates of Deposit	925,324
Other Assets	157,124
Accounts Receivable, Net	228,095
Pledges Receivable, Net	28,810
Property and Equipment	39,567,398
Total Assets	\$ 42,568,711
LIABILITIES AND NET ASSETS	
Payables and Accured Expenses	\$ 755,430
Defered Revenue	814,870
Refundable Advance *	_

Condensed Statement of Activity

Total Liabilities and Net Assets

Gain (Loss) on Sale of Fixed Asset

Change in Net Assets

Capital Lease Obligations

Notes Payable

Total Liabilities

Total Net Assets

As of December 31 2024

3 of December 31, 2024		
REVENUE		
Public Support		
Contributions and Special Events	\$ 578,003	2.59%
United Way	44,446	0.20%
Membership Revenue	10,708,958	48.00%
Program Revenue	10,149,220	45.49%
Government Grants	439,405	1.97%
Other	389,055	1.74%
Total Revenue	\$ 22,309,087	100%
EXPENSE		
Youth Development	\$ 12,373,926	54.17%
Healthy Living	6,461,286	28.29%
Social Responsibility	219,320	0.96%
Management and General	3,371,458	14.76%
Fundraising	415,719	1.82%

3,389,444

37,608,967

\$ 4,959,744

\$ 42,568,711

\$ (532,622)

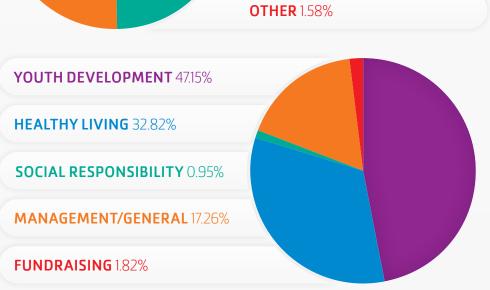
Condensed Statement of Activity – Operating Fund

As of December 31, 2024

REVENUE

Change in Net Assets	\$ 29,775	
Total Expenses	\$ 21,805,641	100%
Fundraising	396,190	1.82%
Management and General	3,762,978	17.26%
Social Responsibility	207,528	0.95%
Healthy Living	7,156,867	32.82%
Youth Development	\$ 10,282,078	47.15%
EXPENSE		
Total revenue	\$ 21,835,416	100%
Other	344,681	1.58%
Program Revenue	10,590,045	48.50%
Membership Revenue	10,352,969	47.41%
United Way	44,446	0.20%
Contributions and Special Events	\$ 503,275	2.30%
Public Support		

CONTRIBUTIONS/EVENTS 2.30% **UNITED WAY** 0.20% **MEMBERSHIP REVENUE** 47.41% **PROGRAM REVENUE** 48.50%



MAKING A DIFFERENCE

Circle of Impact Giving Society

TOTAL DONATIONS as of December 31, 2024

Total Donations (Excluding United Way and YUSA)	\$ 421,128.57
Circle of Impact Donations \$1,000 or more	319,476.24
Donations \$999 or less	\$ 101,652.33

TOTAL DONATIONS as of December 31, 2024

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Donor Level	Donor Count	Amount Donated	Percent of Donor	Percent of \$ Donated
Silver \$1,000+	65	\$85,748.10	66%	27%
Gold \$2,500+	19	\$58,359.08	20%	18%
Platinum \$5,000+	7	\$38,000.00	7%	12%
Diamond \$10,000+	7	\$137,369.06	7%	43%
2024 Total	98	\$319,476.24	100%	100%

Well-Being For All



58.380 INDIVIDUALS

grew in spirit, mind, and body through Y membership and programs.

1.645 YOUTH

were inspired to learn, play, and grow in our before and after school programs.

Empowered To Serve



420 VOLUNTEERS

devoted time, energy, and heart to serving others.



949 STAFF

worked with purpose to positively impact people in our community.

4.040 HOURS

1,909 KIDS

found a safe place to explore

Summer Day Camp.

and build fundamental skills at

spent strengthen our

community through the dedication of volunteers.

Maximize Impact



11.969 SENIORS

actively maintained a healthy lifestyle and built meaningful relationships.



12 ORGANIZATIONS

were supported by the Y through donations of food and essential items.



23 SCHOOLS

received early learning, before/after school, and summer camp programming.

Community Benefit



\$421,128 943 donors ensured Y

programs and services were

available for all.



\$598,509 provided in direct financial assistance to families and

individuals who need us most.

300 PARTICIPANTS

made lifestyle changes in evidence-based Healthy Living programs.

SUPPORTING OUR CAUSE

Thank You to Our Donors

DIAMOND (\$10.000+)

Anyonymous L&A Crystal Services, LLC Optum

Otto Bremer Trust Pepsico Bottling Group LLC VJS Construction Services

William N & Janice V Godrey Family Foundation Trust

PLATINUM (\$5,000+)

Fibreform Containers Griffin & Johnson Family

Francis Wagner In Memory of John & Lorraine McAdams In Memory of James D. Jensen Wisconsin Vision

Mary Jensen

Penny Krooq

Olejniczak

Katherine Luck

Michael & Sherri Mitchell

Scott & Rochelle Naze

Mr. and Mrs. Robert

West Bend Insurance Company Charitable Fund at the West Bend Community Foundation

GOLD (\$2,500+)

Anonymous Steve & Kathy Baptie Ronald Clayton Timothy Colombe Paul & Joan A. Ewig Green Bay Packers Foundation Hawk-Levi Foundation

Pool & Hot Tub Foundation Susan Scheuerell Robert & Beth Southwick Stan Riffle Family UWM Mark Westen

Brian Radloff

Matt Rios

Chad Schultz

Jeffrey & Kristy Richards

In Memory of Bill Rickun

Jack & Kathleen Riesch

Jeremy & Laurie Schlitt

Vito Schwartz & Family

Gerald & Shirley Stanke

Bob & Halee Shepard

SLS Sunday Cycle

Rick & Martha Swan

Jeff Swan

James Tidey

Barb Troy

Jason & Amanda Schneider

SILVER (\$1,000+)

Brett Engelking

EPH Funds LLC

Bob & Joan Farrell

Suzanne Frank

George Furey

In memory of

William & Dawn Engelking

Patrick & Suzanne Falvey

Generac Foundation, Inc.

Willie Grace Gordon

GS Global Resources, Inc.

Anonymous (2) Darren & Jamie Horndasch Heather & Nathan Ansell Patrick Horne Chris & Nancy Becker Ryan & Sarah Hynek Muriel Van Beek Daniel & Merry Johnson Benjamin & Cristi Bergles Rick & Colleen Kalscheuer Don & Mary Lou Kasner Rob & Cathy Brendel Jay Cashmore Robert Kettler Community League of Frank & Betty Lauck Menomonee Falls Verne Cowles Crivello Nichols Hall Seth & Ellen Dizard Aaron Miller Dale & Theresa Dobroth

Tom & Amy McAdams In Memory of Emma Mertens Mark Mirsberger Sonali Muthupandiyan Heather Nelson & Ihsan Atta Northwestern Mutual Laurie Ocepek Ben Peterson John & Ann Petrie

Jeffrey Piette Carol Prchal Prohealth Care, Inc.

Stephanie Turks UnitedHealthcare Medicare Plans Jim & Marjorie Wagner Tom & Kathy Westpfahl Kevin & Katie Wilke

R & R Insurance Services, Inc.

Douglas Wolak

YMCA STAFF HOURLY CLUB DONORS

Annonymous Ashley Borgardt Tracy Daugherty Richard Herbst Joanne Holmes Sarah Hynek

Kristen Jensen Ricki Kennedy Eric Lachance Aaron Miller Rajula Mody

Sue Morgan Jill Schultz Jaimie Sponder Logan Taube Katrina Weinberg